



The following list contains a brief description of some of our current seminars ready for your next function. For a complete list, visit our website at www.contagiousenthusiasm.com.

Waking up on the wrong side of the bed

This energetic presentation will have you laughing at this familiar expression and learning how to overcome this feeling or state-of-mind. How often have you heard someone say, "Did you get out of bed on the wrong side" or maybe you have said it to a co-worker or your spouse... every morning. We will examine topics that affect this state-of-mind such as sleep, associations, relationships, conditioning, diet, exercise and mind prepping. We will offer up some life changing suggestions that are child's play. Come learn how to get out of bed on the right side even if it's the middle of the day. Don't forget to drag you co-worker along with you.

Here's a few of the comments we have received from past attendees

- I brought my whole staff –now mornings at the office are more bearable
- I should have brought my husband with me (he'll have to read the book)
- Chris makes it simple as he says, "little things can change a lot"
- I brought the whole staff, what an eye opener, concrete suggestions that dramatically improved our working environment...
- I leant that waking up on the wrong side of the bed is much more than just sleep, Chris thanks for sharing your lessons about a better lifestyle, it changed my life
- The answers were right on for me
- It works; I just stopped doing some of the things you (Chris) mentioned and it worked.

Deal With The People Who What To Be Dealt With

I've heard it said so often "I can't stand that patient". So what can you do? Why not choose your patients, thereby eliminating stressful patients and increase your peace of mind. We'll cover how to create office, employee and patient profiles, the 80/20 rule, how to conduct a patient interview and what questions to ask, how to make asking for referrals as easy as asking about a movie, how to attract and maintain a list of high quality like-minded patient. We'll finish up with how to deal with those borderline patients – the ones who you'd like to keep. Bring in your worst we'll work it out.

This seminar presents:

How to develop your employee, office and patient profiles

How to setup a client visit for an interview

Who should do the interviews?

Learn the proper way to conduct a client interview.

Asking for referrals can be difficult – not anymore.

Review your marketing – are you attracting the right clients.

Here's a few of the comments we have received from past attendees

- We have been holding on to every patient. Chris made us aware of the pressures that this created and helped us to understand how and why it's ok to let some patients go.
- I'm a new dentist, I'm glad I took the time to listen to this seminar. I can set the expectations and limitations for my office before I see my first patient.



Elements of a Great Office Meeting

Are your office meetings boring, unbearable or even worse? We'll go through the step by step process to create productive office meetings then, discuss our elements of a great meeting; providing you with a "Template for Success". Some of the topics we cover include: time intervals for meetings, meeting structure, topics of interest for the meeting, themes, communication skills, who should organize and run the meetings, guest speakers and what to look for during the meeting. Come with your questions about your office meetings - we'll tackle them along the way. This seminar will have a companion product available.

Here's a few of the comments we have received from past attendees

- We never had an office meeting before-Chris' template for success makes it easy
- Never knew what to talk about at an office meeting and now after attending your (Chris') seminar there is never enough time to talk about all the subjects he suggested.
- Our staff now look forward to the staff meetings, Chris suggested that everyone get involved in the process, now it's like planning a social event that gets the job done

Where did the time go?

Do the math! 24 hours in a day and we need to sleep, eat, work, pay the bills and brush our teeth. Understanding how to prioritize your time is only the beginning of time management.

People say we cannot create more time; there is only 24 hours in a day. However, by understanding the value of time, then investing it correctly, you can create a surplus of time. Come journey through time as we explore simple guidelines that will show you where time goes and how to get it back.

In this workshop / seminar you will learn

- how to rate different daily tasks and activities
- how to analyze your current use of time
- how to prioritize tasks
- how to identify time sucking tasks
- why you shouldn't do time math
- how to recognize if your time management plan is working

Here's a few of the comments we have received from past attendees

- I have been to many time management seminars but Chris' approach "Time awareness" help me see my use of time so, I could then manage it better.
- I had "Lousy Lonely" call at work and I did what Chris said and it worked, saved a ton of time
- Now I look at time very differently since Chris' seminar, I am also more time sensitive.

Your organization may wish to have a customized seminar produced for an upcoming event. With proper planning and sufficient lead-time, we can produce a professional seminar wrapped in "contagious enthusiasm" that will drive home your company's specific message.

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